



Waterfront Business Opportunities Seminar



Speakers

- **Dave Hill – Project Manager**
- **Richard Cerruti – Head of Supply Chain and Procurement**
- **Dave Hunter – Quality Manager**
- **Dave Gibson – Environmental Manager**
- **Bill Cain – Safety Manager**




THE WATERFRONT
 BARROW-IN-FURNESS
DEVELOPMENT MASTER PLAN

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Ramsden Business Park





St Andrews Business Park

rks

Egerton Bldgs

St Andrews Business Park

Allot Gdns

Allot Gdns

Allot Gdns

Depot

6m

Anchor Basin

Lock

El Sub Sca

Works

Training Wall
Sand & Mud



Anchorline Business Park



last updated 14th September 2006

welcome

This website has been designed to give you all the latest information for the Waterfront in barrow-in-Furness. You will notice that some of this website is still under construction and information will become available over a period of time. Please keep checking for the latest news.

If you require any information that is not currently posted on this site, please do not hesitate to [contact us](#).

the waterfront



business opportunities seminar

Tuesday 19th September 4pm - 6pm at Forum 28, Duke Street Barrow. A Chance to learn about the progress of The Waterfront Development including potential opportunities for local businesses.



project team

West Lakes Renaissance, Cumbria County Council, Barrow Borough Council North West Development Agency Associated British Ports, Capita Symonds, Alfred McAlpine Project Services.



barrow island community liaison meeting

Thursday 19th September 6pm - 9pm at Barrow Island Community Centre. Representatives from The Waterfront Project Team will provide an update on the progress of the Development to the local community.

please click on any of the logo's to take you to their company's websites



CAPITA SYMONDS



www.waterfrontbusinessparks.co.uk



Alfred McAlpine Scope of Works

Business Park Infrastructure Works:

- **Construction of main access road into development**
- **Construction of roads and pavements within the development**
- **Earthworks and ground improvements**



Alfred McAlpine Scope of Works

- **Street lighting, road markings, traffic signs etc**
- **Works within Barrow Island Public Areas (2008/2009)**



Programme for the Project

- **Alfred McAlpine appointed Main Contractor to undertake Early Contractor Involvement for the Project in July 2006**
- **Erection of Reptile Fence in July 2006**
- **Catching and relocating reptiles August / September**



Programme for the Project

- **Trial for the Ground Improvement technique in October 2006**
- **Approval of planning and funding expected in January 2007**
- **Anticipated start of construction is February 2007**



Richard Cerruti – Head of Supply Chain and Procurement



Introduction

- **Introductions**
- **Overview**
- **Subcontractor Approvals**
- **Subcontractor/Supplier Selection**
- **Performance Management**
- **Contacts**



Procurement Overview

- **Central Procurement Department – Warrington**
- **Cover subcontract and material procurement**
- **Provide a service both at tender and contract stage**
- **Senior Buyer assigned to each scheme leads process**
- **We work very closely with and as part of the Site Team**
- **Administration e.g. enquiries, orders, etc issued from Warrington**



Subcontractor Approvals

- **Subcontractors must undergo assessment and approval prior to working for McAlpine**

- **General competency evaluation questionnaire valid for 2 years**

Company details

History and capability

Financial standing

Management, staff, operatives & training

Quality & environmental accreditation

Risk management, value management, continuous improvement, customer satisfaction

- **Health & Safety Evaluation - CHAS**



Subcontractor/Supplier Selection

- **Packages awarded on basis of:**
 - Past performance & previous experience (where applicable)**
 - Present workload against capacity**
 - Project Manager/Site input**
 - Price**
 - Location**



Performance Management

- **Information on subcontractor performance is monitored on an ongoing basis against a set of 13 criteria including health & safety, environment and quality**
- **Performance is monitored by sites and reported centrally**
- **Performance information is used to inform future selection decisions and to identify areas for improvement**
- **Twice yearly we undertake surveys of the supply chain to determine their level of satisfaction with our performance and to identify areas for improvement**



Contacts

Alfred McAlpine Project Services

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Jamie Farrington – Senior Buyer

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Dave Hunter – Quality Manager

Quality

- **Why?**
 - Specification Requirements
- **What are we looking for?**
 - Competent Suppliers that can consistently deliver on Time, on Budget with no Defects
- **There is a but**
 - Preference is for companies that operate ISO 9001 third party accredited schemes



Why?





How Alfred McAlpine qualified

■ Prequalification

- Do you operate a Quality Management system that complies with BS EN ISO 9001 ?
- Has your system been accredited by a third party
- Yes to both, go to the next section
- No to either, give your details

■ Tender

- More details of system to be provided with Tender and audited by client before contract award

Different Levels

- **Sector Schemes**
 - Highways specific e.g .Installing Safety Fencing, Installing Traffic Signals, Manufacturing and Laying Blacktop
- **3rd Party Accredited schemes**
 - Fabricating Structural steelwork, manufacturing pipes
- **Informal schemes**
 - Might be modelled on ISO 9001 but the Level or Standard is Unknown

Which one are you?

- Depends on what you do.
- For some activities an accredited scheme is the minimum standard
- Find out now, when there is time to act
- If you're not sure, **ask**



Help !

- **We can provide help with**
 - System reviews or checks
 - Identifying strengths & weaknesses
 - Suggesting improvements
 - Systems registration and 3rd party accreditation



Case Study

- **Fencing Contractor M6 Toll**
- **Local to Project**
- **Good performance previously**
- **Specification called for installer to have a 3rd party accredited Quality Management System.**
- **Didn't have a system in place.**
- **With help & support from our staff, registration within 4 months.**
- **Still works for Contractors in area, business has grown since**